depot BRANDING July glba

# WELCOME TO DEPOT BRANDING AGENCY





### WHO WE ARE



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#### **DEPOT BRANDING AGENCY**

Depot - is the Russian largest independently-owned branding agency. Our branding service encompasses strategy and brand positioning, graphics and identity, product and packaging design, digital experiences and communications for consumer and corporate brands, services, retail and environment.



DEPOT BRANDING AGENCY

Since 2014 Depot has been a part of B GLBA (Global Local Branding Alliance) with its' offices in Moscow, Berlin, Shanghai, Istanbul, New-York, São Paulo, Johannesburg.

With global reach, we create meaningful and relevant local brand solutions. Our agencies are experts in their fields, established in their communities, cities & countries.



# DEPOT BRANDING AGENCY REPRESENTS GLBA IN RUSSIA AND EASTERN EUROPE



#### **OUR KEY ACHIEVEMENTS**

Depot is recognized as the most creative branding agency in Russia due to the ranking of Association of Communication Agencies of Russia (ACAR, until 2004 RARA).

In 2018 Depot ranked among TOP 10 most efficient branding agencies in Russia.

Depot — №1 according to the new brands ranking of Forbes.

In 2019 Depot won the first place in the contest of the best branding cases of the decade: «Russian branding: best of the best». ИТОГИ 2017 ГОДА: ПОБЕДИТЕЛИ, ПРОИГРАВЫ HOLDES

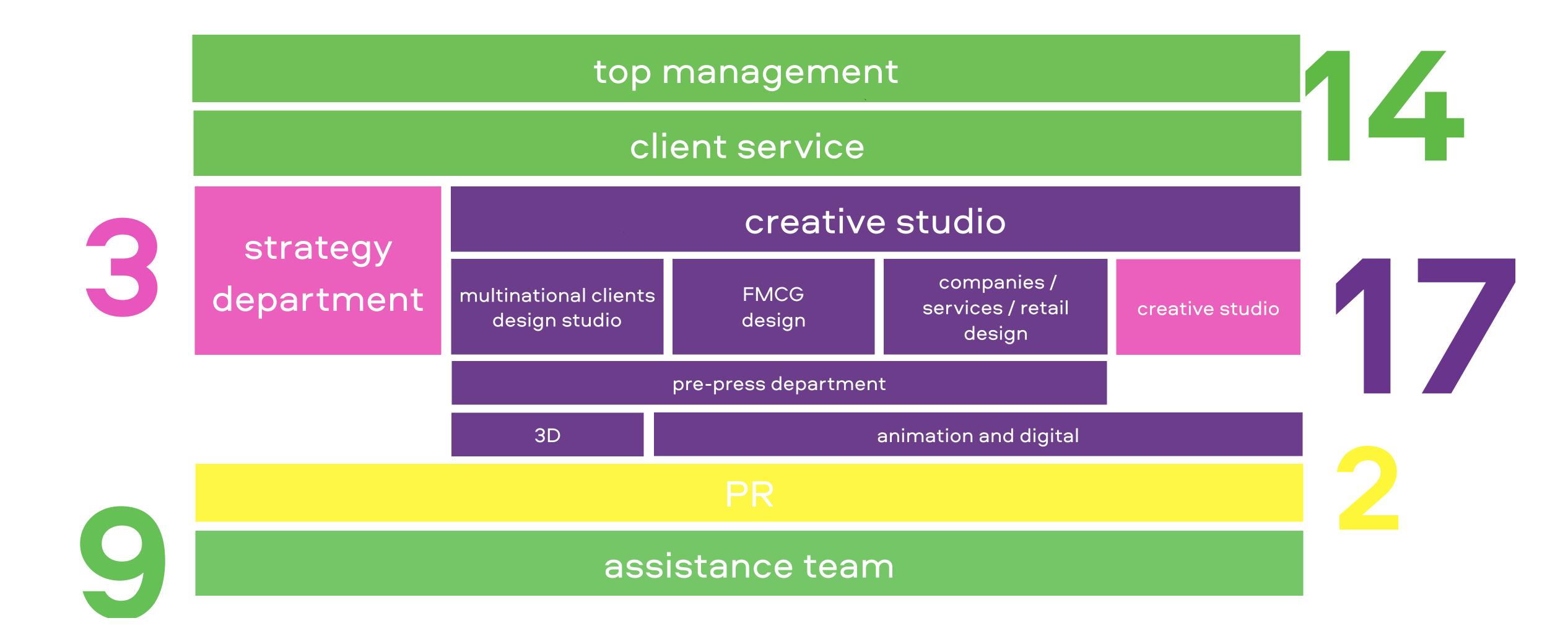


# AGENCY STRUCTURE



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#### СТРУКТУРА АГЕНТСТВА



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**DEPOTWPF.RU** 

#### **DEPOT TEAM**

OUR TEAM IN MOSCOW CONSISTS OF 50 PEOPLE

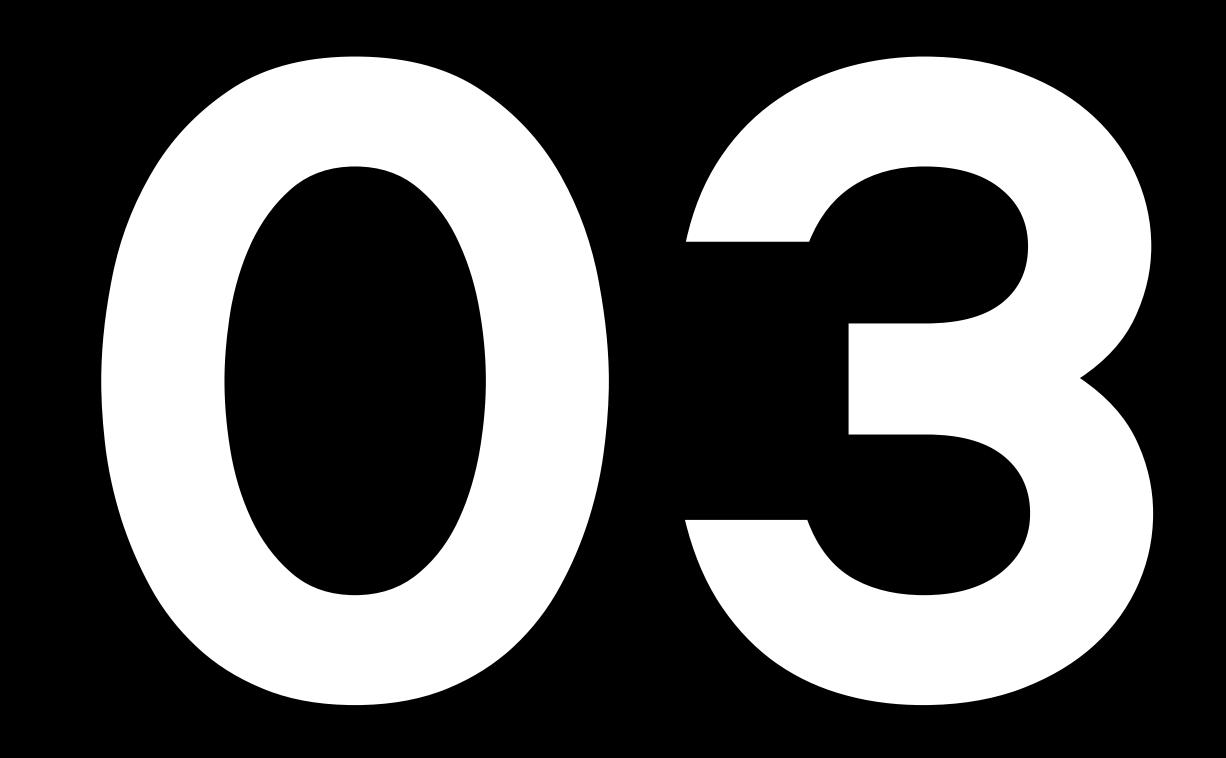
We are interdisciplinary team of strategists, creatives, designers and managers with experience of over 3,000 projects in more than 20 years.

We are the insiders with an outside view. Local and global. We define, create, design and promote our clients' brands with passion and personal commitment.





# NETWORKING



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MEMBER OF EUROPEAN BRAND AND PACKAGING DESIGN ASSOCIATION

Since 2002 Depot is a member of epda (European Brand and Packaging Design Association).

Art-director of Depot Evgeniya Struk — a board member of epda

CO-FOUNDER AND MEMBER OF ASSOCIATION
OF BRANDING COMPANIES OF RUSSIA

Managing partner of Depot Anna Lukanina is a president of RBCA (Russian Brand Consultancies Association).

Managing partner of Depot Alexey Andreev is a co-founder and vice president of RBCA. RBCA today: 125 info partners, 92 members, 23 cities of Russia.

OWNER OF SOSTAV.RU

Depot owns the leading advertising and marketing internet portal <u>sostav.ru</u>





Sostav.ru

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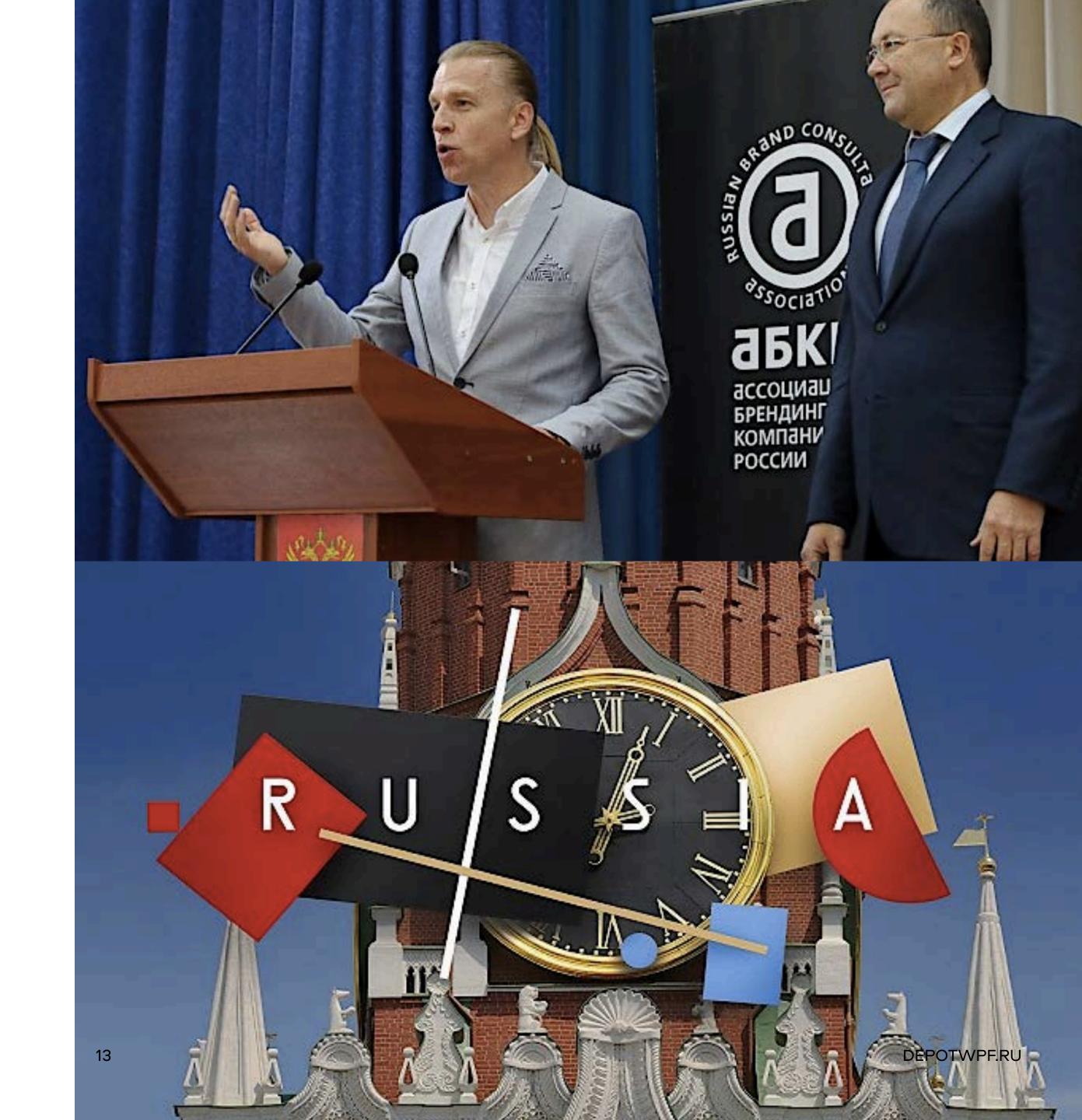
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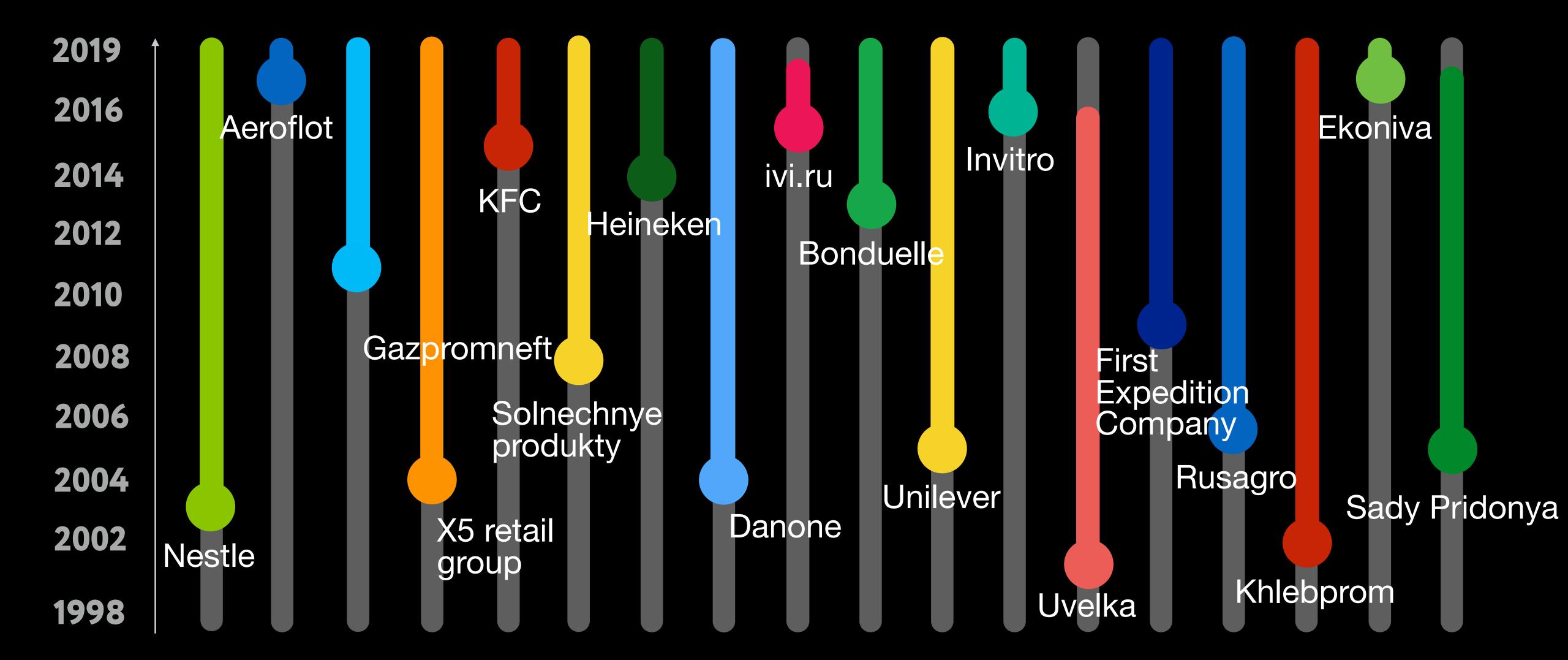


## **OUR WORK**



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#### **DEPOT CLIENTS**



#### **TOURISM BRAND OF RUSSIA CREATION**

The Russian tourism brand is the result of a competition launched in 2015 as a joint enterprise between the Federal Agency for Tourism of the Russian Federation and the Russian Brand Consultancies Association.

Managing partners of Depot Alexey Andreev and Anna Lukanina are the members of the steering committee.

Depot has created the logo for Visit Russia official offices operating all over the world.



#### **CORPORATE IDENTITY**



# VEKA



Depot is an expert in corporate, retail and services branding.







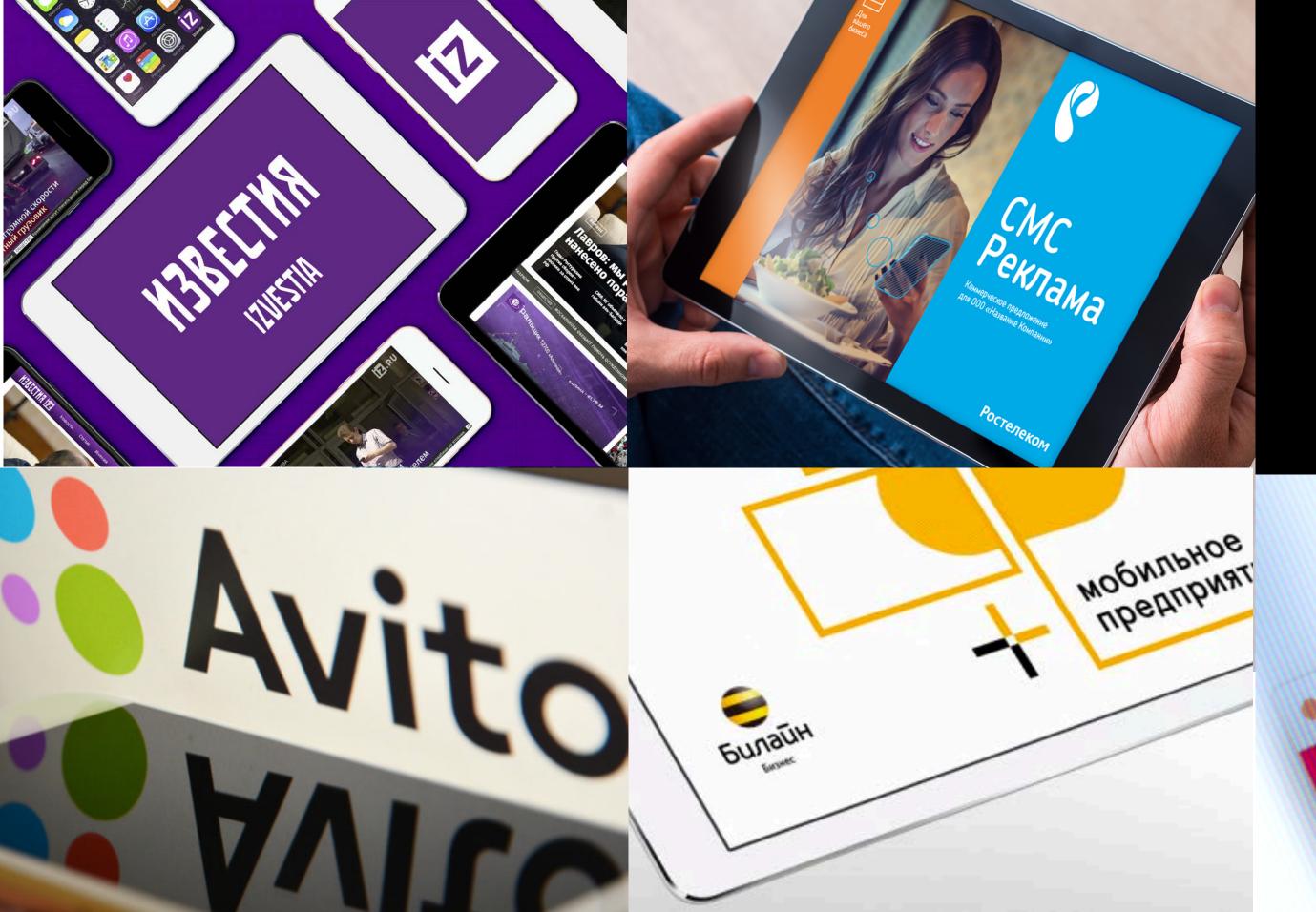






# TELECOM AND MASS MEDIA BRANDING

We create and activate
effective brands - the
market leaders in different
segments and categories
that operate online and
offline.







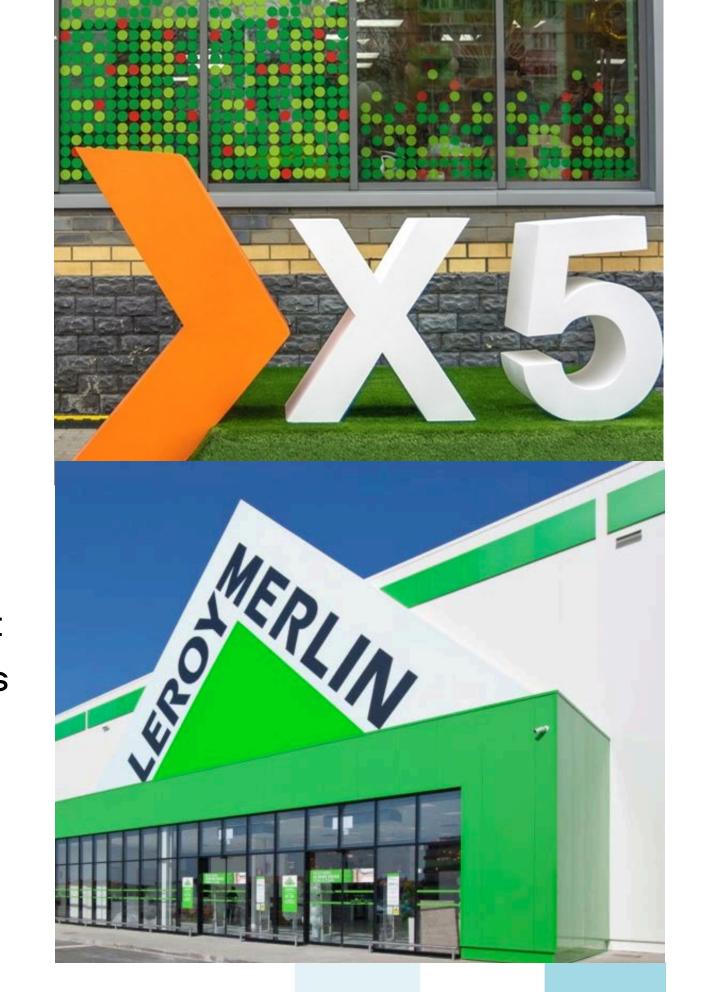






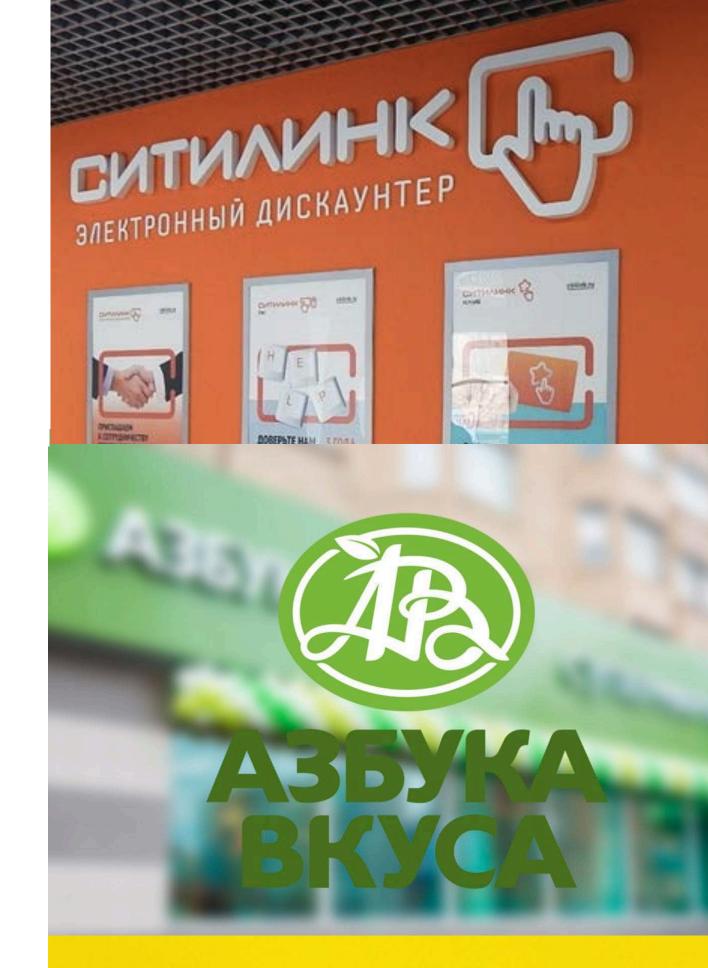
#### **RETAIL BRANDING**

We create and activate effective brands - the market leaders in different segments and categories that operate online and offline.















#### **depot**/finbranding





We create and activate brands for banks and finance companies.





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#### **CONSUMER BRANDS**

We create and activate
effective brands - the market
leaders in different segments
and categories.

































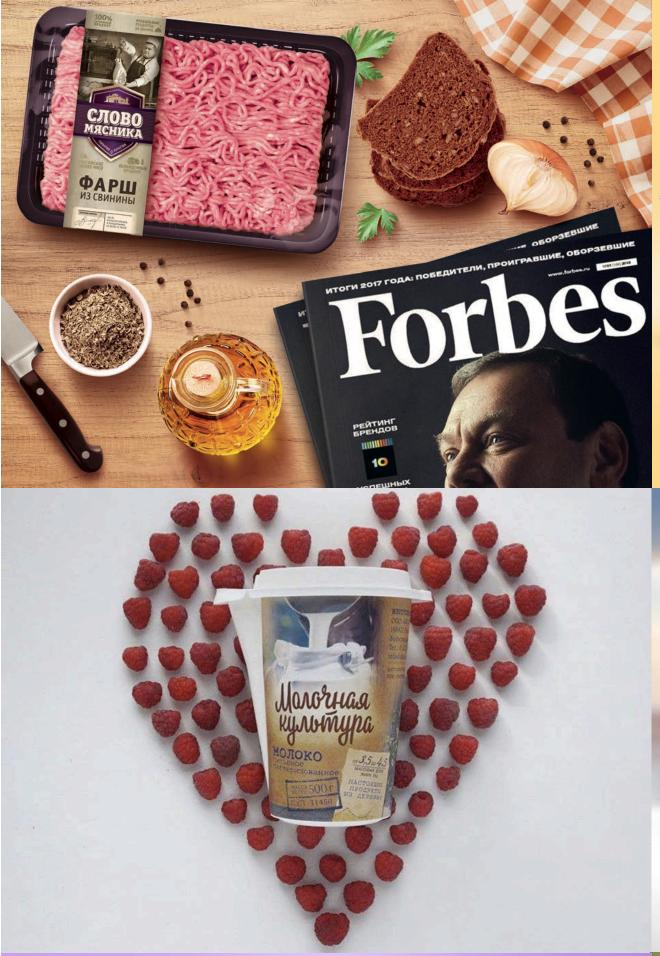




#### **LOCAL HEROES**

#### LOCAL HEROES

We create effective local brands - the market leaders in different segments and categories.













## THERAFLEX REPOSITIONING AND REDESIGN. BAYER RUSSIA

Our work for Bayer's Theraflex product line, which is marketed in Russia and the former CIS states, shows how to be successful locally in global markets. Theraflex is a product designed to counteract joint wear. In close cooperation with our glba partner agency in Berlin, we strategically reworked the product and brand architecture, positioned the brand, redesigned the brand umbrella and visualized it in packaging design.

The product and brand architecture was strategically reworked in such a way that it is comprehensible on the market side and offers orderly space for the new products of the Theraflex pipeline.

We developed three different routes on the basis of a "Bayer Market Segmentation" based on extensive market research. For each of the three routes, the brand positioning was worked out in detail, the brand umbrella redesigned and the packaging design visualised.

For the concrete implementation through to the final printing of the packaging, Depot team took over the lead in close cooperation with Bayer's marketing team.

The Theraflex case is an exciting example of how you can conquer local markets worldwide if you really understand your trade, have the right network partners and can fall back on fundamental first-hand market and consumer insights.





было стало



#### **GLOBAL BRANDS**







#### INTERNATIONAL BRANDS

We offer our international clients authentic consumer insights, strategy and design solutions rooted in regional culture and keep the global brand positioning and heritage.













# INTERNATIONAL EXPERIENCE



#### **#DEPOT\_KAZAKHSTAN**















#### #DEPOT\_BELARUS



#### #DEPOT\_UKRAINE

Brand strategy, identity and packaging design of Nasha Ryaba;

Rollton packaging design adaptation and OOH creative concept for Ukranian market.



#### **#DEPOT\_CHINA**

EKONIVA brand adaptation for China market



#### **#DEPOT\_CHINA**







LITHUANIA
Rebranding ETNO tea

ARMENIA
Noyan juices redesign



#### UAE

Venture fund corporate brand development - Digital Spring

#### AZERBAYDZHAN

Dried fruits packaging design for export in 14 countries



USA

Packaging design and identity for the snack brand Cheese Bits



#### USA

Brand identity and packaging design for dairy brand to enter the North American market, Good Mood Farm











#### **GERMANY**

Rebranding of Germes sausage (new positioning, brand architecture and packaging design)





- Название линейки показывает, что продукты предназначены для регулярного, ежедневного
- Фотография семьи отвечают за ориентир на все группы ЦА
- Пиктограммы содержат информацию о соответствии качества продукта требуемым стандартам важны для массового потребителя
- Печать на лицевой стороне свидетельство местного производства, важный атрибут для локального потребителя
- ↓ Цветовое кодирование каждого продукта внутри линейки позволяет легко ориентироваться в ассортименте



- Линейка продуктов предназначена для потребителей, ностальгирующих по продуктам бывшего СССР
- Наличие «ретро-символов» на упаковке: Волга, классическое представление московской улицы 60 годов XX века, знак ГОСТа. Приглушеннь тона, отсутствие яркости печати упаковки Это коды упаковки продуктов, производившихся в СССР
- Шрифты и зеленый цвет названия линейки более простые продукты, предназначены для масс-маркета



MI AV

PREMIUM QUALITY PRODUCT

- застолья, праздни и пр. Выбран черный цв упаковки – цвет
- Выбран черный цве упаковки цвет экспертности производства, премиальности продукта
- Ингредиенты на упаковке визуальный код для потребителя, ищущего что-то новое, специальное, оригинальное
- Печать на лицевой стороне свидетельство местного производства, важный атрибут для локального потребителя

#### MONGOLIA

New water brand creation for APU company, brand

Orgiluun;

APU water redesign;

rebranding of Fusion beer



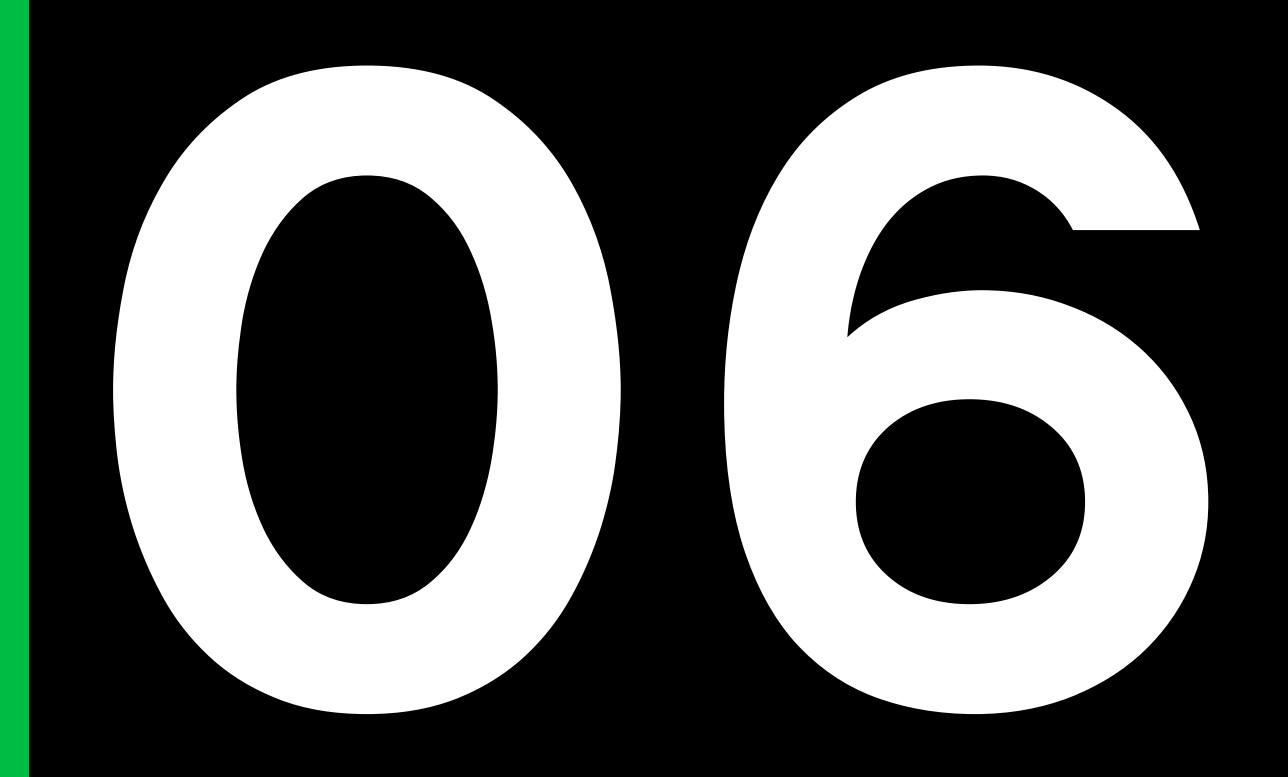
LATIN AMERICA AND EASTERN EUROPE
Packaging design Nestle Kosmostars |
Estrellitas

ISRAEL, CANADA, SPAIN, CIS
Packaging design KitKat Senses, creative
concept for OOH





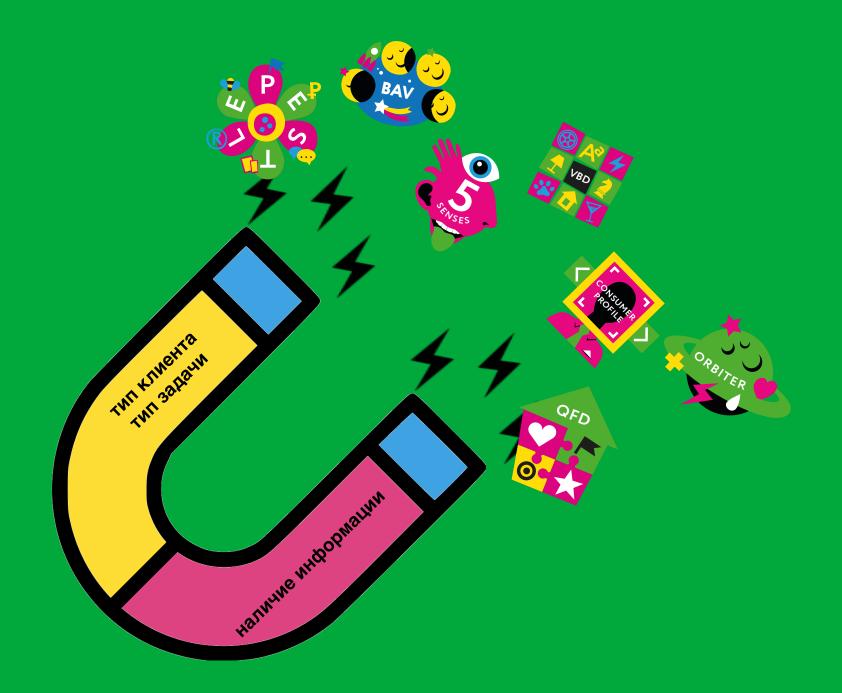
## WHAT WE DO



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#### STRATEGIC TOOLS AND SERVICES

- Market research, analysis and evaluation
- Qualitative market research, e.g. Individual interviews
- Trend research, market screenings, competition analysis and city scoutings
- Global insights through an international network GLBA
- Innovation Workshops, e.g. 5-Senses
- Brand Identity, Strategy and Positioning Workshops
- Customer experience: CJM, U&A, 5 senses
- Brand positioning
- Brand platform
- Illustrated brand positioning
- Design strategy
- Communication strategy







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#### **CREATIVE SERVICES**

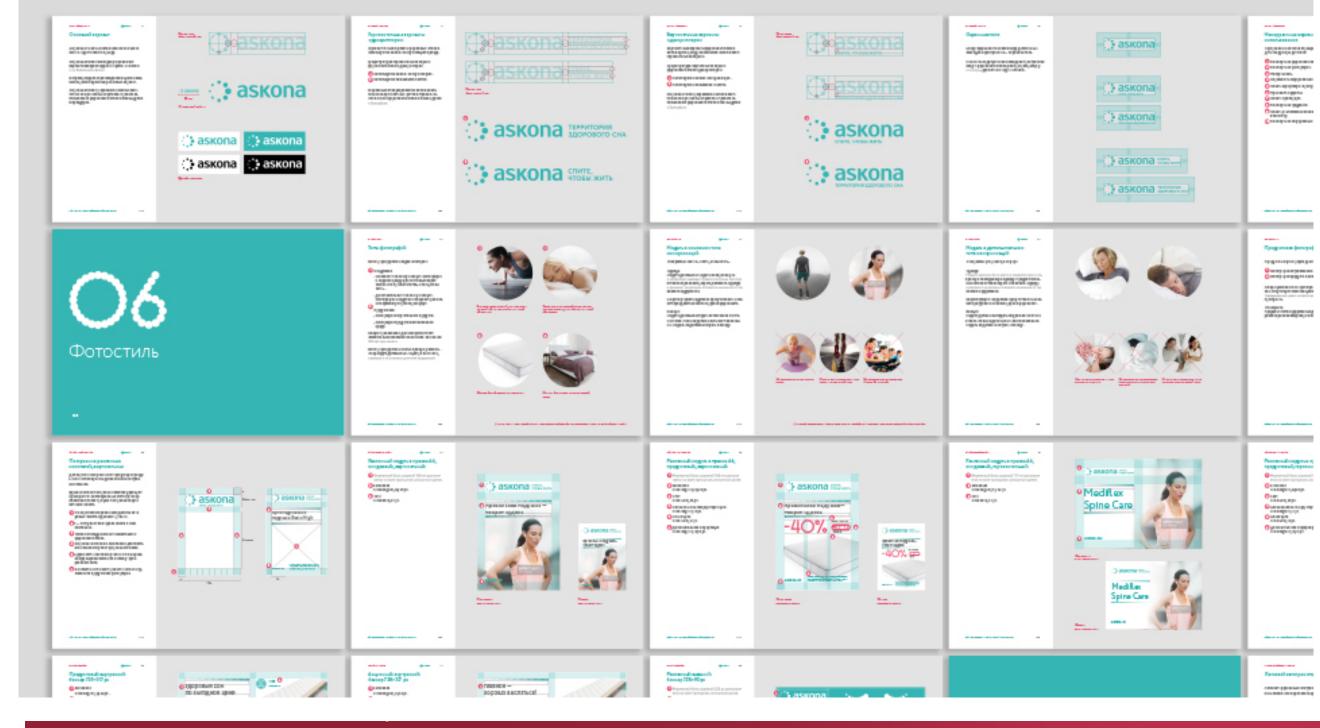
- Brand name
- Brand slogan / strapline
- Brand descriptor
- Brand story
- Creative concepts and story telling



# Buy experiences not things

#### DESIGN TOOLS AND SERVICES

- Packaging Design & Branding
- Brand and corporate identity
- Retail design
- Environmental graphics
- Digital design
- Collaterals design
- Motion graphics
- Look and Feel Moodboards
- Illustration, photography, food styling, product presentation
- Prototyping
- Visual language
- Brand guidelines, brand books
- Art direction







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### THANK YOU!

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